

Sanjay Kamani

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PROFESSIONAL SUMMARY

Sanjay Kamani has over 24 years of industry experience with a specialty in powerful team based value analysis process that targets service and manufacturing processes for improvement. Mr. Kamani is the founder of KP Property Advisors LLC (www.kppropertyadvisors.com), a Virginia based technology focused elevator consulting firm, which operates primarily in the Southeast United States. KP Property Advisors has revolutionized the complete compliance process for property owners and managers and their elevator supply chain. During his tenure at KP Property Advisors, Mr. Kamani has developed client relationships and delivered management-consulting services. His responsibilities include renegotiating long-term maintenance contracts and performing due diligence services for acquirers and lenders. In addition, KP Property provides turnkey project management services for large-scale construction projects and performing traffic studies.

Mr. Kamani is also the CEO and President of Management Excellence Inc. (www.me-xl.com) a startup based in Richmond, Virginia. Management Excellence is a technology firm that specializes in technology development, data analysis, process improvement, and online education. The company has also developed data extraction and workflow tools for the inspections, testing and violations management process for service companies and property owners in New York City.

Prior to forming KP Property Advisors, Mr. Kamani was a Principal at Ascent Service and Technology, a New York based elevator consultancy where his clients contracted services for his elevator industry expertise. Prior to his work at Ascent, he was the Productivity Director for Stanley Tools where he helped the company realize millions of dollars in savings.

While at Stanley Works, Sanjay's accomplishments included delivering year over year improvements in the total cost structure at various divisions of Stanley. Sanjay delivered programs enabling the Tools Division of The Stanley Works to deliver over 11% net productivity over prior year. In a four year period over \$110 Million was delivered in shareholder value. He developed productivity improvement processes that were consistent at all facilities in the United States, United Kingdom, Germany, France, Thailand, Taiwan and China. He has led sessions to develop a pipeline of projects that delivered consistent year over year improvements. Sanjay has delivered similar results at the Doors Division of The Stanley Works.

Even before Stanley Tools, Mr. Kamani started his career at Otis Elevator Company as a systems engineer where he was awarded over a dozen patents. In his technical assignments at Otis Elevator Company he engineered Electronic Monitoring Systems and Control Systems for Elevators. He was part of a "think tank" that developed over 28 worldwide patents and was responsible for developing state-of-the-art technologies in the elevator industry. His patents included learning algorithms, sensing systems, controller applications and diagnostics. He worked on a variety of global product development programs in the United States and worked with various international engineering centers including Paris, Tokyo, Berlin, London, and Madrid. In his early engineering career he develop circuits and controls algorithms for elevator systems, qualified and tested all aspects of the hardware and software of elevator system and automated various testing procedures to qualify systems for global release.

Mr. Kamani has a Masters in Business Administration from the University of Connecticut, a Masters in Electrical Engineering from Rensselaer Polytechnic Institute in Hartford and an Undergraduate Degree in Electrical Engineering from the University of Connecticut.

